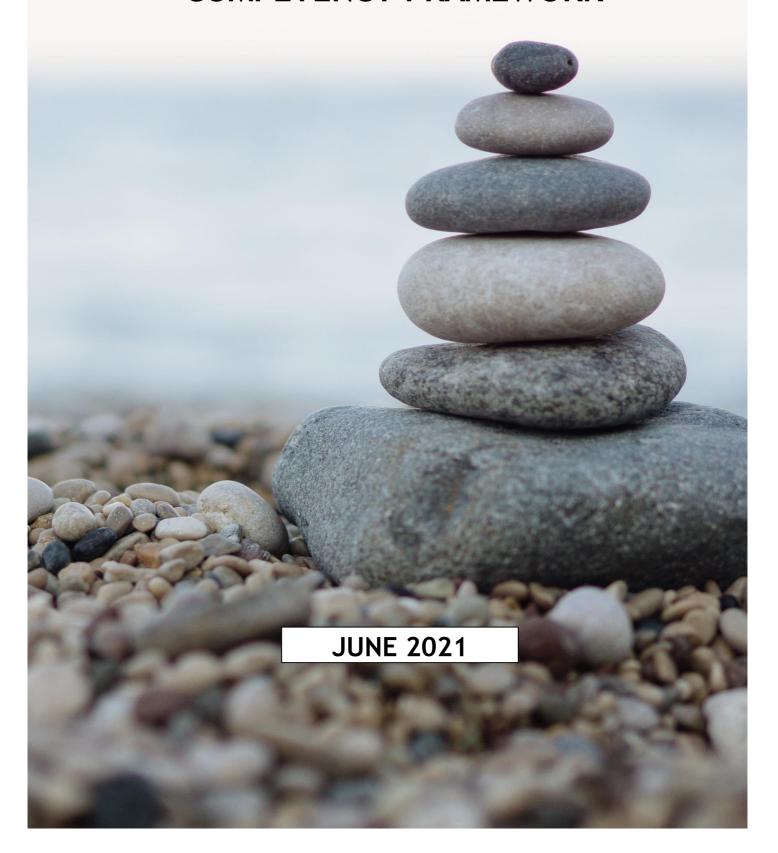


INSTITUTE OF CERTIFIED PUBLIC ACCOUNTANTS U g a n d a OF UGANDA

COMPETENCY FRAMEWORK



1.0 INTRODUCTION

The Certified Public Accountant (CPA) designation provides the foundation on which to build a successful business career. Certified Public Accountants (CPAs) have a strong foundation of ethics, knowledge and skill to succeed and lead in any professional accounting or finance role or position. Having obtained training required for positions of leadership, trust and authority, CPAs are able to pursue opportunities that suit their areas of interest, whether that be as an auditor, chief financial officer, entrepreneur, or other positions where financial decision-making with integrity is essential.

CPAs are responsible leaders who behave ethically in enabling organisations to sustainably utilize resources in their value creation process. The primary role of a CPA is to prepare meaningful information to stakeholders and interpret, analyse and evaluate such information for impactful decision-making.

This competency framework identifies and describes the professional competencies (professional values and attitudes, enabling competencies and technical competencies) that a CPA should demonstrate at the point of entry into the profession. As lifelong learners, CPAs need to undertake relevant continuing professional development (CPD) activities to achieve competence for post-qualification roles. CPD activities have the purpose of ensuring CPAs maintain and develop the competencies required to continue to perform their roles competently.

CPAs undertake a commitment to maintain the professional knowledge, skills and professional values, ethics and attitudes which a professional accountant must demonstrate.

1.1 Background

ICPAU commissioned 'Graduate Tracer Study and Employer Expectation Survey 2019' observed that over 65% of the respondent CPAs believed that they had had positive career progression ever since they graduated. These graduates also noted that to a high extent the CPA designation had contributed to the development of important attributes and competences (highlighted in the survey). However, a number of respondents believed that there was need to enhance the competences of CPA graduates to match the evolving technology advances among others.

A *Digital Skills Survey* conducted by ICPAU in April 2021 found that nearly 80% of the respondents observed that the accountancy profession is changing significantly as a result of technology innovation, data opportunities and need for upskilling. The Survey also identified data analytics, cybersecurity and digital transformation as the top factors likely to affect the accountancy profession.

It is on such a background that there is need to clearly and carefully develop a competency framework for the CPA designation that describes the knowledge, skills and proficiency levels one must achieve and maintain as a CPA.

1.2 The Competencies

The competency framework shall describe the technical and enabling competencies that employers in public practice, industry and business, public sector and non-government organisations require of professional accountants. The competency framework shall incorporate competencies to address the current drivers of change within the environment in which CPAs operate. Such competencies include:

- (a) Digital competencies including data analytics, cyber security and cognitive systems;
- (b) Acting in public interest;
- (c) Sustainable value creation; and
- (d) Responsible leadership.

Whereas all effort shall be taken to incorporate a multitude of competencies it must be emphasised that many of these competencies continue to be developed and maintained post entry as a CPA through on-going continuing professional development.

1.2 Purpose of the Competency Framework

- (a) The competency framework identifies and describes the professional competencies (knowledge, skills and attributes) that a CPA shall demonstrate at entry point to the profession (i.e. at the point of registering as a member of ICPAU in order to use the CPA designation).
- (b) The competency framework provides a reference point for current and prospective CPAs, employers and the public as a whole which enables a clear understanding of the foundational competencies with which a CPA embarks upon a career.
- (c) The competency framework shall inform the content and delivery of professional training and assessment programmes within the accountancy profession.
- (d) The competency framework is also a building block in the qualification paths of CPAs as finance professionals, auditors, insolvency practitioner, tax practitioners, etc.

1.3 Using the Competency Framework

The framework describes the key competencies we believe are required by a CPA working in private or public sector environment.

The framework is not made to be used as a formal, rigid "route map". Instead it is designed to stimulate thinking, discussion and planning in relation to career pathways and the development of the needs required to execute the various roles a CPA may play.

As you read the document, take into account your job roles, seniority and career pathway and consider to what extent you have developed the required competencies. This will then highlight for you the potential learning and development gaps that you should close.

Given the unique and rich diversity and depth of the accountancy profession, it is not possible to list all the competencies available within the profession. This document therefore focuses on the core competencies that a CPA requires to stay relevant in the context of his or her organisation.

2.0 THE COMPETENCY FRAMEWORK

Due to the rapidly changing accounting and business environment, the framework focuses on critical skills. Although the knowledge requirements might change from time to time, the critical competencies and skills are more enduring and likely to support a variety of career opportunities for CPAs.

2.1 Levels of Competence and Proficiency

A proficiency level is specified for each technical or enabling competencies. The competency framework identifies the level of proficiency at foundational, intermediate and advanced levels.

Level competence	f Proficiency Level
Foundational	 Displays a basic level of task understanding (key ideas and principles) Role likely to mix depth and breadth, e.g. working on multiple client engagements or projects, supporting a business unit, or performing one function for several business units Unlikely to have formal direct reports but may supervise a small team and informally lead or develop others Often focused on the short to medium term and takes direction rather than setting it Relationships likely to extend beyond the immediate finance team to internal cross-functional partnering and interacting with external advisors or client teams Hands-on employee, indicative role titles include: Accountant, Senior Accountant (small firm), and Analyst.
Intermediate	Displays an intermediate level of understanding (detailed knowledge)
	 May manage a team, function, division or business unit and often has formal direct reports Works across all areas of the finance team or specialist technical areas Multi-tasks between a portfolio of clients or the needs of several business stakeholders, plus operational and people management responsibilities - resource allocation, delegation, training needs, recruitment, managing the financial performance of the team or division, and/or business development activity Balances short term operational needs with the longer term direction of the organisation, may provide input to the strategic plan, work on business transformation projects, transactions Works with leaders of the organisation to drive financial performance, rigour and compliance and maintains relationships with relevant external advisors Indicative role titles include: Manager/Senior Manager, Accountant (large firm), and Financial Controller.
Advanced	 Displays an advanced level of understanding (clear problem identification through analysis, evaluation and making useful recommendations) Demonstrates an indepth knowledge and understanding of the subject matter Work with other leaders and the board to drive the strategic direction of the organisation, influencing its long term direction Internal and external role model, example of integrity and ethical behaviours. Drives compliance in accordance with the business charter, ensuring communication of the strategic plan and empowering others to deliver Maintains strong network of senior professionals Indicative role titles include: Partner, Senior Partner, Director, Finance Director, CFO, COO, and CEO.

CPAs are lifelong learners and have an enduring duty to undertake Continuing Professional Development (CPD) activity in order to develop and maintain professional competence by incorporating new technical or enabling competencies or improving proficiency levels linked to those competencies. CPAs therefore need to embrace lifelong learning as a professional value and attitude.

3.0 TECHNICAL COMPETENCIES

Technical competencies are the content that make up the core areas of accountancy, as well as other business disciplines that together constitute the essential body of knowledge for CPAs. Technical competencies reflect the knowledge that CPAs use to deliver high quality work in public practice, public sector, industry, academia etc.

3.1 Accounting and Financial Reporting

Scope and Focus:

- Identify the appropriate content and communicate clearly and objectively to the intended audience
 the work performed and results of the same as dictated by relevant professional standards, the law
 or the business environment
- Prepares, completes and reviews reporting to International Financial Reporting Standards (IFRS) and other applicable financial reporting framework

Proficiency Levels:

Foundational Intermediate Advanced Describe the legal and Demonstrate thorough Evaluate prepared financial financial reporting framework knowledge and understanding statements applying a risk including an introductory of the legal and financial based approach knowledge including reporting framework appropriate of Develop accounting policies to be used International Financial Advise on generally accepted Reporting Standards (IFRS) and principles financial accounting prepare IFRS for SMEs including IFRS and IFRS for statements SMEs to transactions and other key accounting Advise on Explain reporting events judgements and estimates different Advise on the organisation's requirements for Prepare primary financial business entities reporting statements including business processes, including Prepare non-complex primary consolidated accounts in accounts reconciliation and accordance with IFRS or other financial reporting statements month-end closing • Evaluate the design of internal including consolidated relevant standards as controls for an organisation's accounts in accordance with for appropriate different **IFRS** other relevant business entities transactional business or standards Advise on financial statements processes to reduce business · Interpret financial statements and related disclosure risks and related disclosures Advise requirements non-financial on Interpret reports that include Recommend appropriate reports, for example non-financial data, for accounting policies to be used sustainability and integrated example, sustainability and financial prepare reports integrated reports statements Advise on transactions outside • Explain the appropriateness of • Prepare non-financial reports, the ordinary course of business for example sustainability and accounting policies used to Advise on financial reporting prepare financial statements integrated reports governance framework Describe current Advise on automated developments in financial technology opportunities to reporting in both home improve quality and efficiency country and internationally financial reporting • Explain the emerging issues in opportunities financial and non-financial Maintain an accounting system reporting that is manual, automated or a combination of both

3.2 Audit and Assurance

Scope and Focus:

- Performs external/internal audits and other assurance engagements.
- Advises clients on assurance matters.
- Prepares for external/internal audit.

Foundational	Intermediate	Advanced
 Explain the principles of audit, the regulatory framework and professional responsibilities of an external auditor. Apply International Auditing Standards and applicable laws and regulations to a non-complex audit and assurance assignment Explain the principles of collecting and assessing audit evidence Describe the use of automated tools, including data analytics, artificial intelligence, and techniques the auditing process 	 Intermediate Apply International Auditing Standards and applicable laws and regulations to a complex audit and assurance assignment Evaluate the quality of audit evidence based on professional judgement Advise on key audit findings Apply current issues in assurance and auditing in a proactive manner to client Advise on the use of automated tools, including data analytics, artificial intelligence and 	Evaluate audit and assurance engagements conducted applying an overall risk-based approach Evaluate key audit findings and determine approach Advise on appropriate auditor's report to be issued in accordance with relevant Auditing Standards Advise on client transactions prior to execution Conduct quality review engagements for quality
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3.3 Taxation

Scope and Focus:

- Prepares tax calculations and reports
- Devise/implement tax planning strategies
- Advises internal/external clients on tax matters
- Reviews/signs off on tax related matters

3.4 Finance

Scope and Focus:

- Advises internal/external clients
- Perform analysis and make recommendations relating to financial strategy, mergers & acquisition, financial risk management, treasury, business planning and forecasting

Proficiency Levels:

Intermediate **Foundational** Advanced • Describe the structure of Evaluate business plans and • Assess exposure in order to capital and debt markets design changes risk financial position of business to management policies in line including financial and Evaluate alternative financing with the assessment of the banking systems including instruments, impact on the entity's finances • Explain risk management international Advise on appropriate financing techniques to mitigate • Review treasury risk management strategy, including corporate financial risk, including policies, specifically those related social responsibility hedging to financial risk sustainability Prepare cashflow and • Identify and evaluate the significant • Recommend appropriate finance working capital forecasts financial risks within governance framework for a business organisation, including interest rate Advise on risk management risks, foreign exchange risks, Critique alternative strategy to mitigate finance funding risk and commodity risks domestic financing options risk, including developing code (short and long term) for • Evaluate hedging instruments of professional conduct working capital, projects Develop risk management Advise and act as an and assets frameworks to mitigate finance risk independent expert on business · Apply investment appraisal • Evaluate investment appraisals valuations techniques, including • Advise on business valuations Advise assessing corporate social on merger and responsibility Advise on merger and acquisitions acquisitions and sustainability · Advise on managing financial • Explain the regulatory environment and show awareness of the codes of Apply various valuation distress professional conduct for the finance models to acquisition and • Appraise appropriate finance industry divestment scenarios strategy, including value • Assess the models used to appraise creation for stakeholders the rules of Explain the organisation strategy and corporate insolvency ensure they are aligned to the organisation's value creation objective

3.5 Performance Management

Scope and Focus:

- Makes decisions based on information on price setting, capacity utilisation, budgeting and expenditure forecasts, internal cost allocation and transfer pricing options
- Identify and apply appropriate, reliable and verifiable measurements to analyse data for an intended purpose
- Considers uncertainty, volatility, inaccuracy and qualitative factors in the decision making process2
- Identify appropriate business processes, tools and systems to deliver effective and efficient operations

Proficiency Levels:

Foundational

Identify financial information that is relevant to decisionmaking regarding price setting and capacity utilisation

- Provide advice on cash management processes (analyse and evaluate cash flow and working capital), to ensure financial risks are mitigated
- Apply techniques (e.g., target costing, value analysis and the product life cycle) to create solutions on alternative pricing options and capacity utilisations
- Advise on the financial impact of business decisions based on price setting and capacity utilisation
- Understand the budgeting and expenditure forecasting processes which translate the organisation's business strategy into financial targets and tactical plans and that can be executed in a riskcontrolled manner
- Evaluate key business processes with regard to costs and income allocation to identify performance issues
- Evaluate costing methods (e.g., standard, marginal and absorption methods) to inform decision-making
- Interpret material, labour, variable/fixed overhead and associated variances to inform decision-making

Intermediate

Develop strategies for managing and monitor the entity's working capital

- Assess alternative cash management solutions in the market and consider these in relation to the organisation's strategic objectives
- Demonstrate knowledge of basic corporate funding arrangements, including how measures in capital and money markets function
- Evaluate possible sources of funding available to the organisation taking into consideration its size and stage of development
- Develop a financial proposal or financing plan that agrees with outcomes in the organisation's strategic objectives
- Analyse the manner in which an entity distributes cash or assets to shareholders by means of dividends or share buybacks
- Use effective and consistent modelling, planning and forecasting processes across business unit(s) to benchmark performance and trends for decision-making
- Analyse the organisation's actual performance (using financial and non-financial information) against the budgeting and expenditure forecasting information interpret variances for decisionmaking

Advanced

- Advise on the organisation's performance management framework, appraisal methodology and measures used to offer incentives
- Assess financial and non-financial key performance indicators (KPI) in business appraisal and evaluate the appropriateness thereof in reaching business objectives and creating value for stakeholders
- Assess the appropriateness of non-financial KPIs to evaluate the entity's effectiveness and efficiency
- Critique the appropriateness and coherence of KPIs used for the different capitals
- Interpret and analyse management information taking cognisance of the organisation's business objectives and external and internal environment (e.g., competitive,
 - economic, social, political and internal factors (culture, incentives))
- Perform financial analysis using appropriate techniques (e.g., financial ratio, discounted cash flow, value at risk), evaluate assumptions, interpret the results,

benchmark and draw conclusions as to the organisation's present and forecast financial situation

Foundational	Intermediate	Advanced
 Evaluate how costing methods could be adapted to promote sustainability in the organisation's value creation process Apply an appropriate basis to allocate indirect costs across business units Evaluate an organisation's transfer pricing systems and the effects of transfer prices Perform sensitivity and scenario analyses on key variables affecting the financial outcome of the decision, and interpret the result of the calculation Incorporate the possibility of various outcomes into the decision-making process, including the use of probabilities and expected values Assess alternatives and recommend a course of action, considering both quantitative and qualitative factors, and whether the proposed decision is considered. 	 Assess and consider an optimal capital structure for the organisation (quantitatively and qualitatively) by challenging shareholder models, and linking capital structures to value creation for stakeholders Appraise major capital expenditure and investment decisions using appropriate capital budgeting techniques 	management system based on the six capitals to evaluate their contribution to creating value for stakeholders • Use data analytics to analyse and interpret management, financial and non-financial information

consistent

organisation's objectives and plans

with

the

strategic

3.6 Strategy, Governance & Risk

Scope and Focus:

- Enhances and assures the effective application of governance structures and risk management systems and processes.
- Adopts a holistic and long-term perspective and is able to visualise future outcomes and opportunities.
- Identify and respond to the needs of clients and customers, and understand how relevant changes in the environment impact on the organisation
- Assess, analyse and manage risk for effective business management using the appropriate framework and professional judgment and scepticism

Proficiency Levels:

Foundational Intermediate Advanced Shape work activities and Manage implementation Manage development of strategic or corporate plan from plans consistent with longbusiness, operational or financial plan from conception through to conception through term strategy and vision execution to address organisational successful execution and • Identify and evaluate the needs review global influences as they relate to an organisation • Evaluate the strategic impact of • Think holistically taking a longinternal decisions and external term perspective • Identify the organisation's influences on project and • Analyse, predict and offer competitive environment operational-level plans and and wider strategic purpose insights into longer term, future initiatives and direction opportunities and threats Work with stakeholders to develop • Commit to a long-term direction Identify situational issues potential and drive efficiency based on an analysis of macrothat may impact work plans improvements environmental issues and and priorities • Apply the governance framework and trends Source adhere and to required risk processes • Evaluate and review governance governance policy and • Analyse the likelihood and potential policy and structures affecting frameworks financial impact of risks the organisation · Identify common risks and • Prioritise risks across teams and • Establish governance structures their potential financial projects and risk management systems impacts and processes in • Establish and evaluate appropriate Apply management risk organisation or entity risk treatments and controls processes • Determine compliance • Manage risks to meet organisational, Assess and test internal requirements and ensure regulatory or community controls within areas of work standards minimum are expectations responsibility maintained Review the internal and external • Maintain risk documentation Reinforce a culture of proactive environment and adjust monitor risk and reporting within areas of risk management throughout exposure of accounting and finance work responsibility the organisation activities Contribute to the Shape and understand ongoing the development of effective governance structures and practices of an organisation governance structures and policies

3.7 Insolvency Practice

Scope and Focus:

Undertakes insolvency proceedings and/or other restructuring activities

Foundational	Intermediate	Advanced
Explain the regulatory framework and the applicable laws and regulations which apply to each type of administration		 Execute administrator role applying a risk based approach Determine insolvency
 Explain individual business bankruptcy and debt arrangements legal requirements Determine administration financial 	including attending to all legal requirements • Plan business recovery or workouts	
 position Explain asset classes and administration entitlements Determine creditors entitlements 	Critique cashflow and administration projected outlays throughout administration	, ,
 Prepare legal documentation relevant to each administration Implement a reconstruction or recovery program 	 Prepare report on administration wind up, including distribution of assets to creditors Advise on forensic accounting matters 	 Develop administrations governance framework Manage cross-border or multi-jurisdiction insolvency arrangements

3.8 Public Financial Management

Scope and Focus:

The public sector environment imposes political and value-driven pressures and risks that are quite unique from those seen in the private sector. CPAs should be able to understand and respond to this context and ensure that their public interest role is demonstrated.

Foundational	Intermediate	Advanced
• Understand the political	Plan and implement efficient	Make decisions maintains
environment	and effective use of public	transparency and
and its impact on the organisation	resources	engagement with citizens
• Understand the public sector	Assess societal outcomes as	 Provide management with
context and statutory	drivers of long-term	information for better
requirements for governance.	strategies	decision-making in enabling
Interpret the impact and potential	• Evaluate best outputs and	improved targeted services
outcomes of public services	value for money	• Prepare short, medium and long-
funding announcements, policy	Apply financial accounting	term plans that factor in possible
and regulatory changes	and reporting requirements	changes in the wider political and
• Understands the procurement	for the public sector	economic environment
cycle and	• Act in the public interest at	• Ensure that citizen
the scope and features of good	all times and understand the	involvement, integrity and the
contract	need for financial	absence of corruption are at the
management.	accountability and scrutiny.	heart of organisational practice.
Understand current opportunities	Implement good practices in	Balance priorities between funding
and challenges within the public	transparency, reporting and	sources and
sector and how organisations are	audit, to deliver effective	objectives and reporting
responding	accountability.	requirements.
Understand the importance of	• Ensure financial resilience	• Ensures that the organisation is
public sector accountability	through	appropriately constituted and
framework and organs	proactive assessment of risk,	structured and operates
Understand the budget setting	implementation of controls	appropriate governance processes
process, budget management and	and taking	and controls
the impact of good financial	mitigating action	Develop specific strategic and
management on public service		operational understanding of PFM
delivery		in different
		sectors, e.g. local government,
		central government,
		departments, authorities and state-funded bodies
		State-funded bodies

3.9 Digital Acumen

Scope and Focus:

- Uses digital technology, platforms and devices to competently undertake workplace tasks and activities.
- Systematically analyses and investigates data to find patterns or improve business intelligence or insights.
- Perform basic data modelling and where necessary request advanced data modelling experts and be able to interprete and communicate the results

3.8.1 Digital Fluency

 Search, manage, create and share data and information Collaborate and communicate in a digital environment Set up and competently use core personal computing and digital devices required for work and life Research and keep up to date with technical advances Configure and operate digital technology in a safe and secure manner Install and use standard applications or software to create, edit, organise and retrieve information Apply and use word processing, presentation, spreadsheet and accounting software in the relevant business and accounting context Apply and use word processing on the relevant business and accounting context Apply and use word processing context Apply and use word processing, presentation, spreadsheet and accounting context Apply and use word processing context Apply and use word processin	Foundational	Intermediate	Advanced
for business automation	 share data and information Collaborate and communicate in a digital environment Set up and competently use core personal computing and digital devices required for work and life Research and keep up to date with technical advances Configure and operate digital technology in a safe and secure manner Install and use standard applications or software to create, edit, organise and retrieve information Apply and use word processing, presentation, spreadsheet and accounting software in the relevant business and accounting 	and value associated with new business models arising from disruptive innovations and technology changes • Seek, discover and classify information or data using a range of digital technologies • Create, communicate and collaborate with others using a wide range of digital devices, technologies and platforms • Manage team compliance with regulations, policies and standards guiding the use of digital information and technologies • Identify and promote opportunities to use technology to optimise organisational, customer, process or operational outcomes • Identify the risks, compliance requirements and consequences associated with specific environments in which data is stored • Evaluate and support the use of	digital devices, technologies or platforms to explore, access, create, publish and share information relevant to a workplace • Accurately assess and respond to changes in technology, thinking or practices that affect job duties or professional practice • Review technological skills and capabilities required by a team to undertake job duties • Use records, information and knowledge management functions and systems • Assure the privacy, security and compliant management of digital information and data • Explain the strategies applied to data strategy, intellectual property rights and ethical issues in data management • Design relevant general, application and data controls to

3.8.2 Data Analysis

Foundational Intermediate A	Advanced
	7.44.44.1004
data, visualise results and produce insights Use a range of basic tools and methods to analyse financial data and build business intelligence Interpret and construct simple financial models Use business information to compare alternative positions and inform decisions Manage financial data in a secure and compliant manner Manage financial data in a secure and compliant manner Manage financial data in a secure and compliant manner Wiverse sources to identify, explain and offer insights into trends and financial performance Evaluate all available financial information and data to inform high-level decision making Promote the use of data to analysis and inform evidence-based decisions Access business intelligence to improve financial performance and planning Enforce data security and compliance to organisational data management policies Use data analytics software tools to analyse data and interprete results	 Use financial analysis tools, techniques and algorithms to analyse complex data and visualise results Review complex information or data to produce critical insights Organise the collection and analysis of relevant information and data Evaluate the quality of data and how well it supports analysis and decision making Investigate, interpret and construct complex financial data models Use the process of inspection, extraction, transformation, loading and modelling of data to enhance problem solving and decision making Assure data and information is managed in a secure and compliant manner Identify the practical challenges of data analytics such as data volume, quality, privacy, regulatory issues etc

4.0 ENABLING COMPETENCIES

These are essential skills that influence the ways that CPAs work, think, live in the workplace and in society. Enabling competencies are pervasive to a CPA's work and behaviour. These competencies enable the CPA to function as a competent professional accountant by displaying decision-making and relational accumens.

4.1 Ethical Conduct

Scope and Focus:

- Acts with integrity and consistently models and promotes ethical practices in conformance with the International Code of Ethics for Professional Accountants, professional standards behaviour and relevant compliance requirements
- Practice and behave in a manner that is consistent with the high standards set by ICPAU and the accounting profession

Foundational	Intermediate	Advanced
 Act ethically and comply with fundamental principles of the International Code of Ethics for Professional Accountants (including International Independence Standards). 	Ensure work team behave ethically and comply with principles of the International Code of Ethics for Professional Accountants (including International Independence Standards)	 Establish and communicate a clear set of requirements for moral, ethical, and professional standards, regulations, and organisational policies
 Assess alternative courses of action and determine ethical consequences of choice or decisions Identify threats to fundamental principles and seek guidance or apply internal resolution procedures Apply fundamental ethical principles of integrity, objectivity, professional standards and due care, confidentiality and judgment to ethical dilemmas Recognise and avoids potential conflicts of interest 	 Maintain an acute awareness of personal integrity and the underpinning values, beliefs, motivations and attitudes guiding decisions Advocate for satisfaction of community and legal obligations Act with integrity and proactively resolve dilemmas or issues that may threaten ethical behaviour Consistently model ethical and professional standards of integrity Recognise and manage potential breaches of confidentiality, privacy or conflicts of interest 	 Champion effort to ensure the organisational values and behaviours promote what is right and meet moral, ethical and legal obligations Assure a consistent and compliant approach to ethical decision making in the organisation Promote the transparency of personal, professional and organisational ethical decision making Seek feedback from staff and stakeholders on the organisation's adherence to ethical standards and ways to improve practice Show commitment to serve the public interest

4.2 Critical Thinking and Professional Judgement

Scope and Focus:

- Critically analyses, reflects and constructively challenges current thinking and practice.
- Applies professional judgement to the evaluation of data and information from a variety of sources and perspectives

Foundational	Intermediate	Advanced
 Question popular values, opinions and decisions that lead to unfavourable outcomes to the organisation Seek and critically assess all evidence to derive the optimal decision or solution Access, evaluate and synthesise and information or data from multiple sources and perspectives Maintain a sceptical mindset when assessing evidence and performing assigned work Frame questions that shape critical enquiry and lead to well-reasoned, logical conclusions Apply a diligent and impartial mind-set when making inquiries or questioning others 	 Analyse and apply professional scepticism without undue influence of internal or external stakeholders Use inductive or deductive reasoning to test existing thinking and assumptions Analyse and prioritise complex interests or issues Consider the consequences of decisions or options Present sound logic, data and reasons to support professional judgments Demonstrate an intellectually disciplined questioning mindset to develop a purpose, problem or question 	 Draw on experience and expertise to exercise professional judgement and make sound decisions Possess the sophisticated self-awareness necessary to make appropriate evaluative judgements about people, events, organisations and processes Appreciate the strategic environment and the emotional drivers influencing how key decision makers will respond to new or challenging situations Defend and advocate for evidence-based judgments in a logical and reasoned manner Use critical analysis and reasoning strategies or techniques to uncover key and/or underlying causes, identify patterns across diverse situations

4.3 Business Acumen

Scope and Focus:

- Makes appropriate and focused strategic decisions and good judgements in a business or organizational context
- Identify the unique global and industry factors, and analyse the related risks and opportunities and their impact on the organisation
- Develops new concepts, innovative ways or new ideas using a questioning or inquisitive mindset

Foundational	Intermediate	Advanced
 Suggest innovative or different approaches to a particular problem or situation Champion innovation and ways to improve business outcomes Serve as a role model and support others to overcome challenges and uncertainty Address problems or situations from a fresh perspective and challenge existing paradigms and ways of doing business 	 Evaluate local and global influences (including stakeholder relationships) on measures of business success and value creation Evaluate and properly interpret the influence of the external environment (political, economic, social, technological, legal, and environmental) on an organisation's strategy, business model and processes Use a broad perspective taking into account, industry trends, emerging technology/industry disruptors, market opportunities, stakeholder focus, to analyse an organisation's business model Use the UN Sustainable Development Goals (SDGs) as a framework to connect business strategies with global priorities 	society by distinguishing between traditional measures of business success and value creation in business using the six capitals • Distinguish between different types of entities (profit, non-profit and public sector) and the roles they play in society • Communicate how an organisation creates value through the business model • Use UN Sustainable Development Goals (SDGs) to

4.4 Adaptive and Agile Mind-set

Scope and Focus

- Deals with pressure, setbacks and challenges in an optimistic and flexible manner while learning from experience and responding to change in a proactive manner
- Appreciates personal strengths and weaknesses and adapts learning and development goals appropriately

Foundational	Intermediate	Advanced
 Persist and seek support to overcome any challenges or setbacks Appreciate different ways people think and create solutions Embrace change with a positive attitude Confront difficult issues or setbacks as an opportunity to learn and improve Process negative feedback in a positive and constructive manner Continually imagine and reimagine what is possible Demonstrate the mindset and behavior required to work in an agile way to deal with complexities 	 Maintain a positive outlook even when dealing with unrelenting difficulties Positively influence others by maintaining self-control, transparency, optimism and confidence Encourage others to face challenging situations with an open and questioning mindset Serve as a role model by supporting and facilitating others to overcome challenges and uncertainty Engage with team members to collectively learn from mistakes or setbacks Acquire new skills, knowledge and experiences to remain relevant to changing practices, roles and work practices 	 Take calculated risks without losing effectiveness Champion innovation and ways to improve organisational outcomes Play a stabilising influence on others even in the most challenging situations Take a global view and make appropriate evaluative judgments regarding change processes and technological disruption Create a culture that enhances change readiness and resilience Adopt an attitude of life-long learning and stay abreast of current trends and emerging issues Develop time management techniques to prioritise tasks and maintain a balance lifestyle and overall well being Show persistence and resilience in pursuing goals amidst challenges or setbacks

4.5 Communication

Scope and Focus:

- Clearly and succinctly conveys information and ideas to individuals and groups in a variety of situations in a focused, empathetic, and compelling way that shapes others' thoughts and actions
- Actively listen and effectively deliver information in multiple formats tailored to the intended audience

Foundational	Intermediate	Advanced
 Communicate information and ideas clearly and concisely appropriate to the audience Choose an appropriate communication medium for the message and audience Show empathy and understanding during interpersonal conflict or challenges Listen actively and determine people's needs with empathy and accuracy Promote and gain support for insights or recommendations using succinct and logical messaging Use verbal and non-verbal communication effectively 	 Actively seek feedback and displays receptivity to differing opinions Build trust and instils confidence through use of open discussions, meetings and feedback sessions Employ highly effective communication and presentation skills using a variety of technology and media Engage and respond to audience understanding by interpreting both verbal and nonverbal feedback Review and establish 	 Build a compelling case by clearly communicating the benefits of an idea, tailoring the persuasion strategy to engage or inspire the audience Negotiate effectively at senior levels through anticipating and managing objections and challenges Communicate effectively and assertively in high risk situations to resolve complex or sensitive issues Build trust by disclosing thoughts, feelings, and the rationale behind decisions or plans Present professional or strategic views in a sensitive manner to

4.6 Collaboration and Relationships

Scope and Focus:

- Initiates and maintains authentic, strategic relationships with stakeholders and potential partners
- Establishes and sustains trusting relationships based on self-awareness, sensitivity to situation, culture and the people involved
- Works productively with diverse individuals in a variety of roles with multiple interests to achieve acceptable and optimal results

Proficiency Levels:

Foundational Intermediate Advanced Identify Engage and build authentic • Consult and gain commitment for and confirm stakeholders impacting stakeholder relationships within multi-team, project or strategic and beyond the workplace objectives area of work Identify concerns and expectations Continuously Collaborate in an effective scan manner with other team of stakeholders and proactively environment to initiate strategic build relationships to achieve relationships and alliances that members and stakeholders benefit the organisation common goals Work cooperatively with Influence and sustain others in team processes • Plan and coordinate allocation of stakeholder engagement team responsibilities and activities to Identify opportunities to build achieve positive organisational relationships initiate Initiate develop new and and outcomes contact partnerships across operational or · Identify and establish successful organisational boundaries Seek opportunities to enrich strategic relationships and diversify relationships Collaborate with influential partnerships on behalf of the meaningful through the stakeholders and partners by organisation exchange shaping shared goals and mutual of ideas and Make significant effort benefits information monitor the effectiveness of Develop and use strategies to Participate in cross-functional partnerships and overcome any build and extend professional initiatives and encourage team to barriers that emerge networks cultivate relationships across the Foster an environment that organisation and with customers Treat others respectfully, supports collaboration, courteously and equitably Attract important relationships information sharing and positive • Apply consultative skills to through personal and professional relationships across the obtain information, solve networks organisation problems and maximize • Empower and develop others by • Proactively lead and influence provding advice, support and benefits towards others to work • Exercise self-awareness and mentorship organizational goals and Apply conflict resolution skills to self-discipline, and accept challenge them to deliver high minimize impact of or resolve constructive feedback from quality work conflict others Understand and manage emotions in positive ways

4.7 Problem Solving and Decision Making

Scope and Focus:

- Collates and compares information from multiple sources to correctly define a problem and assess alternative solutions against decision criteria
- Objectively identify and critically assess issues and use professional judgement to develop appropriate decision models
- Identifies the costs and benefits of alternative courses of action and recommend optimal solutions

Foundational	Intermediate	Advanced
 Identify and communicate problems or issues impacting work or professional responsibilities Gather information or data required to make an accurate decision Identify and examine important cause-effect relationships Recommend and implement a solution to a challenging situation or problem Select the appropriate course of action based on the decision criteria provided 	 Use data and information to accurately analyse and define a complex problem Identify and assess multiple causes and effect relationships Deal effectively with issues, problems and conflict Gather, organise and evaluate qualitative and quantitative data from multiple sources to inform decision making Isolate and review multiple options for action and their impact Develop decision criteria that takes into account most relevant factors and put forward recommendations 	 Map interrelationships and complex causes and long-term effects Isolate and address root causes Use sophisticated methods to deal with complex or ill-defined problems Use a range of appropriate techniques to collate and compare information from multiple sources to assess alternative solutions against decision criteria Research and anticipate problems and uncertainties in the environment that will impact an organisation Sponsor and promote action to resolve problems, implement solutions or overcome strategic challenges